

62

Oct. 1958

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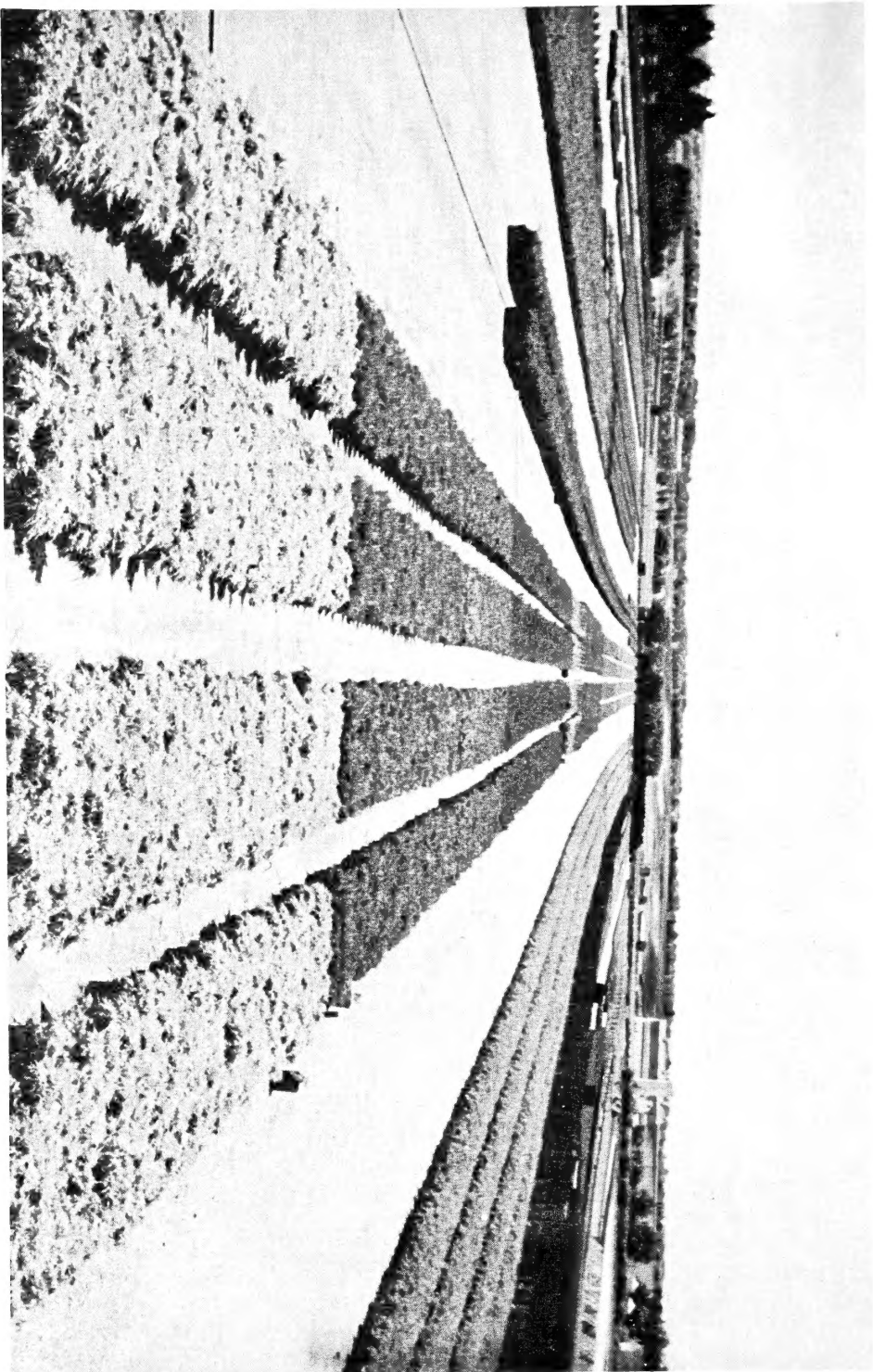
**NOW!**

**D. HILL NURSERY COMPANY**  
Dundee, Illinois

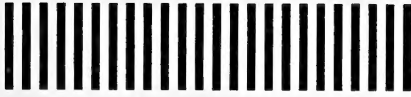
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Typical section of Plantain-growing area at Dundee



**BUSINESS REPLY ENVELOPE**

FIRST CLASS PERMIT No. 2, DUNDEE, ILLINOIS

- - - POSTAGE WILL BE PAID BY - - -

**D. HILL NURSERY CO.**  
**DUNDEE, ILLINOIS**

October 1958

Good morning.....

As we go to the printers with this October '58 Availability List, we realize that for the most part the present FALL selling season is at its peak. Be sure to squeeze out every opportunity "to do business", and keep doing business, because plant buying and planting time doesn't stop until the snow flies.

Homeowners' interest (and purchases) in nursery stock is one of the bright spots in the business economy. People (and that means customers) have bought "planting stuff" at a record rate. Most nurserymen and Garden Centers are having a record sales year.

It's now time to think objectively about Spring '59, and make your growing "schedules", your selling plans.

Hill's Banded-Liners are proving profit earners to more and more growers, and with good reason. Banded-Liners just grow, and GROW!

There are likewise available Heavy Bed Liners, if that's your preferred material for a lining-out program.

Check our SPECIAL offers! They mean savings for you!

We're busily "booking" orders for Spring '59 -- balled and burlapped, liners, grafts, etc... That wise, old saying obviously applies -- do it early (NOW) while the quantity and sizes are available.

We will be pleased to have your order -- you'll be pleased with nursery stock we ship on that order. TRY US!

Cordially,

D. HILL NURSERY COMPANY  
Dundee, Illinois

SINCE 1855  
EVERGREEN  
SPECIALISTS

# D. HILL NURSERY CO.

DUNDEE, ILL. • PHONE HAZel 6-3451

*Largest Evergreen Growers in America*

OCTOBER, 1958

**PLEASE  
NOTE:**

This listing of plant material doubles in purpose, as it is likewise a convenient, ready-made order form to enable selection of your requirements. No need for any other "paperwork". Indicate shipment date desired etc., and use the PREPAID postage fold-over arrangement. All orders will be promptly acknowledged.

Orders are accepted with the understanding that D. Hill Nursery Company's TERMS OF SALE customarily published will apply. Prices are F.O.B. Dundee, unless stated otherwise.

OPEN ACCOUNT terms are 2% - 10 days, NET 30 days, to accounts with approved credit. C.O.D. orders should be accompanied by one-third interim payment. Requests for adjustments and other claims must be made within 20 days after receipt of goods. All orders are accepted on the condition that they shall be void should any injury befall nursery stock from causes or contingencies over which we have no control.

## BANDED LINERS

**ALL** Banded Liners **now** growing in BIG 2½ x 2½ x 3" cube.

Sold in **multiples** of 25 only, per variety. 500 of one variety or assorted, at 500 rate. 1000 of one variety, or assorted, at 1000 rate.

Ship  
Order  
For:

Each, Rate of  
100 500 1000

### JUNIPERUS

Chinensis Glauca Hetzi	.35	.33	.29
Chinensis Mountbatten	.35	.33	.29
Chinensis Pfitzeriana	.35	.33	.29
Chinensis Pfitzeriana Aurea	.35	.33	.29
Chinensis Pfitzeriana Glauca	.35	.33	.29
Chinensis Pfitzeriana Kallay	.35	.33	.29
Chinensis Pfitzeriana Plumosea	.35	.33	.29
Horizontalis Plumosa	.35	.33	.29
Procumbens	.35	.33	.29
Sabina	.35	.33	.29
Sabina Arcadia	.35	.33	.29
Sabina Tamariscifolia	.35	.33	.29
Scopulorum Pillaris	.35	.33	.29
Squamata Meyeri	.35	.33	.29
Virginalis Globosa	.35	.33	.29
Virginiana Burki	.35	.33	.29

### MAHONIA Aquifolium

MAHONIA Aquifolium	.25	.23	.19
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### PACHYSANDRA

Terminalis (2 or 3 in band)	.25	.23	.19
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### PICEA

Excelsa Nidiformis	.35	.33	.29
Pungens	.35	.33	.29

Ship  
Order  
For:

Each, Rate of  
100 500 1000

### PINUS

Flexilis	.35	.33	.29
Mughus	.35	.33	.29

### PSEUDOTSUGA Douglasi

PSEUDOTSUGA Douglasi	.35	.33	.29
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### TAXUS

Cuspidata Capitata (from cuttings)	.35	.33	.29
Cuspidata Densiflora	.40	.38	.35
Cuspidata Hiti	.35	.33	.29
Cuspidata Intermedia	.35	.33	.29
Cuspidata Nana Columnaris Hilli	.35	.33	.29
Cuspidata Spreading	.35	.33	.29
Media Browni	.35	.33	.29
Media Halloran	.35	.33	.29
Media Hatfield	.35	.33	.29
Media Hicksi	.35	.33	.29

### THUJA

Occidentalis Nigra	.25	.23	.19
Occidentalis Pyramidalis	.25	.23	.19
Occidentalis Wareana	.25	.23	.19
Occidentalis Woodwardi	.25	.23	.19

### TSUGA Canadensis

TSUGA Canadensis	.35	.33	.29
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### EUONYMUS (2 or 3 in band)

Fortunei Erectus Sarcoxie	.25	.23	.19
Fortunei Vegetus	.25	.23	.19

## SPECIAL "GET-MORE" OFFER

Get-acquainted orders for **200** BANDED-LINERS (no more, no less) entitled to **BONUS** of additional 25 Banded-Liners (one carton). Specify variety desired. All shipments via Express, unless otherwise instructed. TERMS this offer: F.O.B. Dundee, **NET**, remit with order.



## HEAVY BEDLINERS

Transplants sold in multiples of 10 only. 30 of the same variety and size at the 100 rate. 250 of the same variety and size at the 1000 rate.

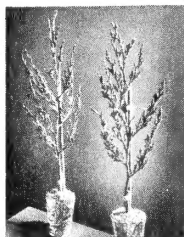
Ship Order For:	Each, Rate of		
	100	500	1000
<b>JUNIPERUS Sabina</b>			
6-8"	.50		.45
<b>PSEUDOTSUGA Douglasi</b>			
8-10"	.40		.35
10-12"	.50		.45
<b>PICEA</b>			
<b>Glauca Densata</b>			
6-8"	.35		.30
10-12"	.45		.40
12-15"	.50		.45
<b>Pungens</b>			
6-8"	.40		.35
8-10"	.45		.40
<b>PSEUDOTSUGA Douglasi</b>			
8-10"	.40		.35
10-12"	.50		.45
<b>TAXUS</b>			
<b>Cuspidata Densiformis</b>			
4-6"	.45		.40
6-8"	.50		.45
<b>Cuspidata Intermedia</b>			
4-6"	.45		.40
6-8"	.50		.45
<b>Cuspidata Nana</b>			
4-6"	.60		.55
6-8"	.65		.60
<b>Cuspidata Nana Columnaris Hilli</b>			
4-6"	.55		.50
6-8"	.60		.55

Ship Order For:	Each, Rate of		
	100	500	1000
<b>TAXUS</b>			
<b>Cuspidata Spreading</b>			
4-6"	.35		.30
6-8"	.40		.35
8-10"	.45		.40
<b>Media Browni</b>			
4-6"	.50		.45
6-8"	.55		.50
<b>Media Hatfieldi</b>			
4-6"	.45		.40
6-8"	.50		.45
<b>Media Hicksi</b>			
6-8"	.50		.45
8-10"	.55		.50
10-12"	.60		.55
<b>THUJA</b>			
<b>Occidentalis Nigra</b>			
10-12"	.40		.35
12-15"	.45		.40
15-18"	.50		.45
18-24"	.55		.50
<b>Occidentalis Pyramidalis</b>			
12-15"	.45		.40
15-18"	.50		.45
18-24"	.55		.50
<b>Occidentalis Wareana</b>			
10-12"	.50		.45
12-15"	.55		.50
15-18"	.60		.55
<b>Occidentalis Woodwardi</b>			
6-8"	.45		.40
8-10"	.50		.45

### "SAVE-MONEY" DEAL

Orders for 150 (no more, no less) HEAVY BED-LINERS shipped **PREPAID**. Minimum order this offer \$50. Packed in multiples of 10. TERMS on SAVE-MONEY Deal NET, check to accompany order.

## PRE-STAKED GRAFTS



Grafts sold only in **multiples** of 25 per variety. 25 per variety at 100 rate. 300 of one variety, or assorted, at the 1000 rate. Note: best shipping date approximately May 1, or later.

Ship Order For:	Each, Rate of	
	100	1000
<b>JUNIPERUS</b>		
<b>Chinensis Mountbatten</b>	.75	.65
<b>Scopulorum Blue Haven</b>	.75	.65
<b>Scopulorum Silver Glow</b>	.75	.65
<b>Virginiana Canaerti</b>	.75	.65
<b>Virginiana Cupressifolia</b>	.75	.65
<b>Virginiana Glauca</b>	.75	.65
<b>Virginiana Hilli</b>	.75	.65

### "75-GETS-100" INTRODUCTORY OFFER

Delivery charges **PREPAID** on orders for 100 Grafts (no more, no less) at \$75.00 net. Cartons packed in multiples of 25. TERMS: Remittance with order.

# LILACS

(Bare-Root, Two-Year Grafted Liners)

PRICING BASIS					
Sold Only in Multiples of 10					
Size	Stock	Each	Size	Stock	Each
18"	Field Liners	.80	2'	Balled & Burlapped	2.00
24"	Field Liners	.95	3'	Balled & Burlapped	3.00
30"	Field Liners	1.10	4'	Balled & Burlapped	4.00
36"	Field Liners	1.20	5'	Balled & Burlapped	5.00
			6'	Balled & Burlapped	6.00

## SYRINGA VULGARIS

Ship Order For:		Size
_____ CHAS JOLLY		(18"
_____ (bright crimson, double)		(24"
_____		(30"
_____ DESCAISNE	B&B (2'	
_____ (clear azure blue, single)	B&B (3'	
_____ PRESIDENT CARNOT		(24"
_____ (rosy lavender, double)		(30"
_____ PRESIDENT GREVY	B&B (4'	
_____ (soft blue, double)	B&B (5'	
_____	B&B (6'	
_____ PRESIDENT THEO. ROOSEVELT		(18"
_____ (red, single)		(24"
_____		(30"
_____ LEON GAMBETTA		(30"
_____		(36"
_____ LUDWIG SPAETH		(18"
_____ (purplish red, single)		(24"
_____		(30"
_____		(36"



Miniature, specimen Evergreens (established and growing in a large cube of specially prepared soil), within a colorful plastic 3¼" container.

Used as household plants for indoor decor, window boxes, and "budget" landscaping. Available in following popular varieties:

# FLOWERING CRAB APPLES

PRICING BASIS					
Sold Only in Multiples of 10					
Size	Stock	Each	Size	Stock	Each
18"	Field Liners	.60	3'	Field Liners	.80
2'	Field Liners	.65	4'	Field Liners	1.00
			5'	Field Liners	1.20

## MALUS

Ship Order For:	Size	
_____ ADSTRINGENS	(3'	PRUNIFOLIA
_____ (rose pink)	(4'	XANTHECARPA (2'
_____	(5'	(pink) (3'
_____ DOLGA	(2'	PURPUREA
_____ (white)	(3'	ELEYI (3'
_____	(4'	(purplish red) (4'
_____ FLORIBUNDA	(2'	RED SILVER (3'
_____ (white)	(3'	(crimson) (4'
_____ FLORIBUNDA		
_____ PURPUREA	(3'	RINGO (2'
_____ (pale pink)	(4'	(pink) (3'
_____ HOPA	(3'	SARGENTI (18"
_____ (rose)	(4'	(white) (2'
_____	(5'	

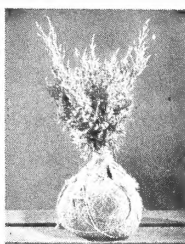
## PACKAGE PLAN OFFER

Orders for Lilacs and/or Flowering Crab Apple liners totaling \$200.00 or more (your assortment) shipped **prepaid**. Terms: **net**, payment with order.

Ship Order For:	Variety	Cost, each
_____	Pfitzer Juniper	.40
_____	Blue Pfitzer Juniper	.40
_____	Hetz Juniper	.40
_____	Pyramidal Arborvitae	.40
_____	Globe Arborvitae	.40
_____	Hicks Yew	.40
_____	Upright Japanese Yew	.40
_____	Hatfield Yew	.40
_____	Spreading Yew	.40
_____	Dwarf Alberta Spruce	.40

Packed 12 per variety to carton. Can be sent via Parcel Post, or Express. Shipping weight approx. 12 lbs.





## BALLED and BURLAPPED STOCK

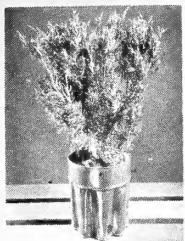
5 of same variety, and size, at 10 rate; 25 at 100 rate; 300 at 500 rate.

two transplantings; xxx three transplantings.

Ship Order For:	Size	Each, Rate of		
		10	100	500
JUNIPERUS				
_____ Chinensis Ames	1½'	5.00	4.50	
_____	2'	5.50	4.95	
_____ Chinensis Columnaris Glauca	3'	6.50	6.00	
_____	3½'	7.00	6.30	
_____	4'	7.50	6.75	
_____ Chinensis Glauca Hetzi	12"	1.20	1.10	1.00
_____ Chinensis Maney	1½'	4.75	4.25	
_____	2'	5.25	4.75	
_____	2½'	6.00	5.40	
_____ Chinensis Pfitzeriana	2'	3.30	3.00	2.70
_____	2½'	4.40	4.00	3.60
_____	3'	5.50	5.00	4.50
_____	3½'	6.50	6.00	5.40
_____	4'	7.00	6.50	
_____ Chinensis Pfitzeriana Aurea	1½'	2.85	2.60	2.35
_____	2½'	4.50	4.10	
_____ Chinensis Pfitzeriana Glauca	2½'	4.50	4.10	3.70
_____ Chinensis Sargenti Viridis	2'	4.25	4.00	3.75
_____ Communis Depressa Vase-Shape	2'	3.75	3.50	3.25
_____	2½'	4.25	4.00	3.75
_____ Horizontalis Plumosa	2'	3.75	3.50	3.25
_____	2½'	4.25	4.00	3.75
_____ Procumbens Nana	12"	3.25	3.00	2.75
_____ Sabina Arcadia	1½'	3.75	3.50	3.25
_____	2'	4.25	4.00	3.75
_____	2½'	4.75	4.50	4.25
_____ Virginalis Globosa	10"	1.75	1.50	1.25
_____	12"	2.25	2.00	1.75
_____	15"	3.00	2.75	2.50
_____ Virginiana Canaerti	3'	5.75	5.50	5.25
_____	3½'	6.25	6.00	5.75
_____	4'	7.25	7.00	6.75
_____	4½'	8.25	8.00	7.75
_____ Virginalis Cupressifolia	3'	5.75	5.50	5.25
_____	3½'	6.25	6.00	5.75
_____	4'	7.25	7.00	6.75
_____ Virginiana Glauca	3'	6.75	6.50	6.25
_____	3½'	7.25	7.00	6.75
_____ Virginiana Hilli	3½'	6.25	6.00	5.75
_____	4'	7.25	7.00	6.75
_____	4½'	8.25	8.00	7.75
_____ PICEA Glauca Conica	12"	2.25	2.00	1.75
_____	15"	2.75	2.50	2.25
_____	1½'	3.25	3.00	2.75
PINUS				
_____ Sylvestris	2½'	4.00	3.75	3.50
_____	3'	4.75	4.50	4.25
_____	3½'	5.50	5.25	5.00
_____	4'	6.25	6.00	5.75
_____ Tanyosha	12"	4.25	4.00	3.75
_____	15"	5.25	5.00	4.75
_____	1½'	6.25	6.00	5.75

Ship Order For:			Each, Rate of		
	Size	10	100	500	
TAXUS					
_____ Cuspidata Capitata	12"	2.25	2.00	1.75	
_____ (from cuttings)	15"	2.75	2.50	2.25	
_____	1½'	3.25	3.00	2.75	
_____ Cuspidata Densiformis					
_____ (Spring only)	12"	4.75	4.50		
_____ (Spring only)	15"	5.75	5.50	5.25	
_____ (Spring only)	1½'	6.50	6.25	6.00	
_____ (Spring only)	2'	7.00	6.75	6.50	
_____ Cuspidata Intermedia	10"	2.25	2.00	1.75	
_____	12"	2.50	2.25	2.00	
_____	15"	4.75	4.50	4.25	
_____	1½'	5.75	5.50	5.25	
_____	2'	6.25	6.00	5.75	
_____ Cuspidata Intermedia Upright	2'	6.75	6.50	6.25	
_____ Cuspidata Spreading	10"	1.35	1.25	1.15	
_____	15"	5.15	4.90	4.65	
_____	1½'	5.75	5.50	5.25	
_____ (Spring only)	2'	6.50	6.25	6.00	
_____ Media #1	12"	2.25	2.00	1.75	
_____	15"	4.75	4.50	4.25	
_____ Media Browni					
_____ (Spring only)	15"	5.75	5.50	5.25	
_____ (Spring only)	1½'	6.50	6.25	6.00	
_____ (Spring only)	2'	7.00	6.75	6.50	
_____ Media Hatfieldi	15"	4.75	4.50	4.25	
_____	1½'	5.25	5.00	4.75	
_____	2'	5.75	5.50	5.25	
_____ Media Micksi	10"	1.35	1.25	1.15	
_____	1½'	5.00	4.75	4.50	
_____	2'	5.50	5.25	5.00	
THUJA					
_____ Occidentalis Nigra	2'	2.50	2.25	2.00	
_____	3'	3.15	2.90	2.65	
_____	3½'	3.50	3.25	3.00	
_____	4'	3.75	3.50	3.25	
_____	4½'	4.25	4.00	3.75	
_____ Occidentalis Pyramidalis	18"	1.35	1.25	1.15	
_____	24"	1.50	1.40	1.30	
_____	30"	1.75	1.60	1.50	
_____	3½'	4.00	3.75	3.50	
_____	4'	4.25	4.00	3.75	
_____ Occidentalis Wareana	2'	3.00	2.75	2.50	
_____	2½'	3.25	3.00	2.75	
_____	3'	3.50	3.25	3.00	
_____ Occidentalis Woodwardi	10"	1.10	1.00	.90	
_____	12"	2.25	2.00	1.75	
_____	15"	2.50	2.25	2.00	
_____	1½'	2.75	2.50	2.25	
_____	2'	3.75	3.50	3.25	
_____ TSUGA Canadensis	3'	5.25	5.00	4.75	
_____	3½'	5.75	5.50	5.25	
_____	4'	6.25	6.00	5.75	





# PLANTAINER STOCK

Small-quantity orders for PLANTAINER-grown material (trial, get-acquainted shipments) may be transported in special designed cartons, in multiples of 6/1 gallon. Approximate shipping weight 45 lb. (Charge for this special carton . . . \$1.)

Minimum truckload . . . 1000/1 gallon Plantainers

Please note our NEW, progressive pricing on most Plantainer-grown items. This approach recognizes the circumstance that cultural care and other plant-growing expenses (in total) are cumulative (approximately 5¢ per month on 1-gallon sizes) with each passing month.

By pricing in relation to age and growth of the plant, we pass along to you every benefit of lowest pricing possible. And lower prices enable particularly advantageous, mass-selling of Plantainer — grown items. Right NOW, and through Fall, Plantainer-grown Evergreens are at peak appearance, and ideal for selling. **PLEASE NOTE THAT THE MONTH IN WHICH SHIPMENT IS ACTUALLY MADE DETERMINES THE PRICING TO APPLY.**

## PRICE IS DETERMINED BY MONTH IN WHICH SHIPMENT OCCURS:

Product Group	Size	1958		1959	
		October	November	April	May
Group "A"	1 Gallon	1.05	1.10	1.20	1.25
	5 Gallon	2.70	2.90	3.10	3.30
Group "B"	1 Gallon	1.15	1.20	1.30	1.35
	5 Gallon	2.70	2.90	3.10	3.30
Group "C"	1 Gallon	2.05	2.10	2.20	2.25
Picea	1 Gallon	1.80	1.90	2.00	2.10
Glauca	2 Gallon	2.70	2.80	3.10	3.20
Conica					

**EXAMPLE:** Juniperus Chinensis Maney is shown below as in Group "A". Order for 100 — 1 Gallon size, shipped in October, would be invoiced at \$1.05 each. Quantity rate (500 or more) would be 95¢ each.

### QUANTITY RATE:

500, or more, at following lesser cost:

1 Gal. — 10¢      2 Gal. — 25¢      5 Gal. — 25¢

Ship Order For:      Sizes Available      Cost Each

### JUNIPERUS

_____ Chinensis Glauca Hetzi	1 Gallon	See Chart Group "A" for Pricing
_____ Chinensis Maney	1 Gallon	
_____ Chinensis Pfitzeriana	1 Gallon	
_____ Chinensis Pfitzeriana Glauca	1 Gallon	
_____	5 Gallon	
_____ Chinensis Pfitzeriana Kallay	1 Gallon	
_____ Chinensis Pfitzeriana Plumosa	1 Gallon	
_____ Communis Depressa Vase Shape	1 Gallon	
_____		
_____		

### THUJA

_____ Occidentalis Nigra	1 Gallon	See Chart Group "A" for Pricing
_____ Occidentalis Pyramidalis	1 Gallon	
_____	5 Gallon	
_____ Occidentalis Wareana	1 Gallon	
_____ Occidentalis Woodwardi	1 Gallon	
_____	5 Gallon	
_____ TSUGA Canadensis	1 Gallon	
_____		
_____		
_____		

### TAXUS

_____ Cuspidata Intermedia	1 Gallon	See Chart Group "B" For Pricing
_____ Cuspidata Spreading	1 Gallon	
_____ Media Hatfieldi	1 Gallon	
_____ Media Hicksi	1 Gallon	

\_\_\_\_\_ JUNIPERUS Chinensis Mountbatten 1 Gallon See Chart Group "C" for Pricing

\_\_\_\_\_ PICEA Glauca Conica 1 Gallon See Chart For Pricing

Ship Order For:

Sizes Available      Cost Each

### BROAD-LEAF EVERGREENS

#### EUONYMUS

_____ Fortunei Coloratus	1 Gallon	See Chart Group "A" For Pricing
_____ Fortunei Erectus Sarcocoe	1 Gallon	

### DECIDUOUS SHRUBS

#### CHAENOMELES

_____ #1 Shell Pink	1 Gallon	.75
_____ #2 Bright Crimson		
_____ #3 Light Scarlet		
_____ #5 Double Crimson		
_____ #7 Light Salmon Pink		
_____ #8 Deep Salmon		
_____ #9 Large Dark Red		
_____ #10 White — Pink		
_____ #11 Light Scarlet		
_____ #13 Bright Crimson		
_____ #14 Deep Red	1 Gallon	.75
_____ #15 Rosy Pink		
_____ #17 Pure White		
_____ #18 Bright Red		
_____		
_____		
_____		
_____		

_____ Cornus Alba Siberica Baileyi	1 Gallon	.75
_____ Cornus Elegantisima		
_____ Forsythia — Spring Glory		
_____ Hibiscus Syriacus Anemonaeflorus (Double Pink)		
_____ Hibiscus Syriacus Ardens (Double Violet)		
_____ Hibiscus Syriacus Lucy (Double Red)		
_____ Salix Purpurea Nana		
_____ Spirea Frobelli		
_____ Weigelia Vaniceki		
_____		

\_\_\_\_\_ Cotoneaster Apiculata 1 Gallon See Chart Group "A" For Pricing

This stock listing arrangement has been devised to facilitate your "paperwork" procedure to order, and to get that order enroute into the mails. Indicate the quantity desired in the SHIP ORDER FOR column. Provide the needed important facts (in the block area) below. Your order will have immediate acknowledgment, or advice if we have meanwhile sold out on some item you have selected.

Signature the order blank. Please give us FULL, accurate shipping facts, and shipment date desired. Merely fold this ready-to-use order form (to half size) so the return business reply address is exposed, and fasten with staple, scotch tape, etc. POSTAGE WILL BE PAID AT DUNDEE. We pledge service!

## *Complete This Order Information:*

**D. HILL NURSERY CO.**

Dundee, Illinois

This is our order. Ship the items indicated and quantities to:

Firm Name

Ship to

Address

Post Office

Zone

State

Express Office

Ship by (P. Post, Express, Truck)

Date

Additional Instructions

Date This Order

Signature